



Getting From Positions (Demands) to Interests

Helping To Make Meetings Work

This fast paced advanced communication workshop will focus on skills for the meeting facilitator. Learn and practice techniques to help individuals move from positions to interests by using question strategies, reframing and other positive communication techniques.

Trainer: Marc Purchin, Director of Alternative Dispute Resolution Services

Attendees: Anyone who facilitates and runs meetings
(Preferably I.E.P., S.S.T., and 504 meetings)

When: Monday, December 5, 2011
1:30p.m. to 4:00p.m.

Where: Southwest SELPA (Board Room)
320 Knob Hill, Redondo Beach, CA 90277
(310) 944-3217

Register: On-line registration is required through the SELPA website at www.swselpa.org. Registration is limited to 25 participants. There is no cost for this training.

If you need further information please contact
sw_adr@lacoedu or (310) 944-3217 ext 229

As a facilitator how do you handle these positions/demands?

“I want two hours a week of speech therapy for my child!”

“Move my child to a better teacher”

“I don’t want to work with Sally anymore; she gossips too much”

***This training will serve as the pre-requisite for staff working in the Southwest SELPA area who wish to be a Southwest SELPA I.E.P. Facilitator**